

5-6 APRIL 2017, PASSENGER TERMINAL, AMSTERDAM, NETHERLANDS

IMPROVING OPERATIONS, REDUCING COSTS AND ENHANCING EXPERIENCE THROUGH TECHNOLOGY

FREE to attend

for Railway Operators, Infrastructure Managers & Government

OPPORTUNITY
TO SHARE
LEARNINGS AND
DISCUSS HOW
THE INDUSTRY
CAN ADDRESS
ITS CURRENT
CHALLENGES,
ESPECIALLY
IMPROVED
OPERATIONAL
EFFICIENCY

JAY SAW COMMERCIAL DIRECTOR NOMAD DIGITAL

SATISFACTION"

AND ENHANCED PASSENGER

SPEAKER HIGHLIGHTS INCLUDE:



Geir Isaksen
Chief Executive
Officer
Norwegian State
Railways



Pavel Krtek
Chief Executive
Officer
CD Czech Railways



Marjon Kaper Managing Director NS International



Federica Santini
Chief Strategy Officer
Trenitalia



Ezwan Hazli Abdul Malek, Chief Strategy and Transformation Officer, Prasarana Malaysia



Andreas Kronawitter Head of IT-Strategy, Enterprise Architecture and Portfolio Management; Deputy CIO, BLS Netz AG



Libor LochmanExecutive Director **CER**



Frank Jost
Senior Administrator
European
Commission DG
Move



Thomas Kritzer
Head of Department
Security and Service
Wiener Linien



Gerry Culligan
Commercial Director
Irish Rail

3 TRACKS, 1 DEFINITIVE CONGRESS



SMART ANALYTICS

DATA & ASSET

MANAGEMENT

Innovations in data collection, sharing, analysis and modelling to maximise assets, maintenance and reliability



SMART COMMUNICATIONS & CONTROL NETWORKS

International ERTMS, GSM-R, TETRA and LTE best practices for increasing capacity and safety



Understand rail passengers and meet and surpass expectations of onboard services, train comfort, service performance and connectivity.

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"A VERY WELL ORGANISED EVENT. A REAL OPPORTUNITY TO EXCHANGE ON THE FUTURE OF RAIL TRANSPORTATION."

PIERRE-JEAN GINOUX, ERTMS DIRECTOR, SNCF

WHAT IS SMARTRAIL EUROPE?

It is not business as usual. Change is happening now and it is happening quickly. SmartRail Europe is the place to embrace the technological evolution of rail. It is the dedicated and only show for railway infrastructure managers, train operating companies, system and data integrators and technology suppliers to create the digital railway of the future.

Focusing on the latest innovations across rail IT, Big Data, analytics IoT, assets, signaling, telecoms and passenger systems, SmartRail invites the industry's leading C-level executives and department heads to embrace disruptive innovation and develop implementation strategies.

CUSTOMISE YOUR EXPERIENCE WITH OUR 3 DIFFERENT TRACKS



With capacity squeezed, railways face huge challenges to efficiently manage their assets to get the most out of their networks. Infrastructure managers and operators are collecting vast amounts of data and see an opportunity to use this data to meet their challenges, for example, by optimising fleet management and also shifting to predictive and preventative maintenance. However, they lack the expertise to harness the efficiencies and cost savings offered by innovations in data collection,

 Harnessing the power of IT assets and Big Data to maximize assets

sharing, analysis and modelling.

- preventative and predictive



SMART MMUNICATIONS & CONTROL **NETWORKS**

The European rail signalling and telecoms industry has made rapid strides over the last 20 years with ERTMS widely deployed. However, railways must continue to evolve to meet increasing demands on capacity. They are now looking to move through the gears to get the most out of their deployed networks. This involves full digitalization of mission critical systems - a move to ETCS level 3 facilitated by the latest advances in GSM-R, TETRA and LTE.

- Realizing the ERTMS vision and the move to ETCS level 3
- GSM-R, TETRA and evolving to LTE and beyond
- Harnessing the power of mission critical IT networks for additional functionality
- The role of Big Data solutions to maximize network capacity and increasing safety
- The mission critical backbone for the future digital railway

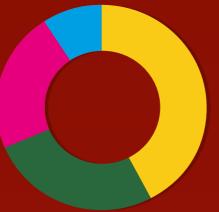


Infrastructure managers and operating companies must react to evolving passenger expectations. They must share data and information and utilise the latest technologies and services in order to do so. Smart railways see these challenges as an opportunity; to utilise modern IT networks to offer more information to passengers, and furthermore to bolt on additional revenue generating services such as onboard infotainment and passenger Wi-Fi.

- Understanding the modern
- Enhancing digital engagement, loyalty and passenger experience.
- Collecting and managing passenger and ridership data to optimize passenger services
- Fare collection and revenue management solutions to boost ridership
- Creating an integrated commercial platform to increase revenues and ROI

2016 ATTENDEE PROFILE

Who attends SmartRail Europe?





- CEOs
- CFOs
- CIOs
- Rolling Stock experts
- Asset Management experts
- Research and
- Development managers
- Technical Directors
- Technology Directors

Telecommunication Directors

- Performance Analyst

BUYERS

- Railways

SELLERS

- Urban railways
- Turnkey suppliers

• IT and network suppliers

- Signalling suppliers Ticketing and PIS specialists
- Rolling stock

Government bodies

Investment groups

• Turnkey suppliers

• Digital project managers

Ticketing

Wifi Managers

Passenger services – PIS /

Wireless Communication ,

ERTMS project managers

- manufacturers Network specialists
- manufacturers

Consultants

Fleet Managers

Technology Strategists

Passenger Operation

Project Managers

Procurement managers

IT Managers

Engineers

Directors

- Vehicle service and maintenance
- Infrastructure and
- component companies
- Telecom vendors

Country Breakdown

Austria Japan Belgium Latvia Brazil Malaysia Canada Croatia Norway Czech Republic Russia Finland France Switzerland Hungary Taiwan Turkey United Kingdom Ireland





Company Type

Israel

Italy

Transport Operator Signalling & Telecoms Providers...

United States

- Passenger Services & Ticketing...... 13%
- Government Agency/ Professional Institutions. IT Provider .. 8%
- Consultants 7%
- Turnkey..... Media...

Statistics source: 2016 SmartRail Europe attendees



66 SMARTRAIL IS A GREAT PLATFORM TO MEET KEY PLAYERS IN THE INDUSTRY, TO CHANGE OPINIONS AND POINTS OF VIEW ABOUT IT'S PERFORMANCE AND TO UPDATE YOUR KNOWLEDGE. GREAT OPPORTUNITY!! >>>

JOSE ENRIQUE PENA, SIM-IMPEX GMBH

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"SMART RAIL EUROPE IS THE PLACE TO BE TO UNDERSTAND HOW RAIL TECHNOLOGIES WILL EVOLVE AND CATCH THE INNOVATION TRAIN!

DAVIDE VADO, SALES & BUSINESS DEVELOPMENT, BOMBARDIER TRANSPORTATION

A VARIETY OF **NETWORKING AND LEARNING FORMATS** TO OPTIMIZE YOUR TIME AT THE SHOW



C-LEVEL FIRESIDE CHATS:

SmartRail World News Editor Luke Upton talks exclusively with C-Level leaders on

the current state of play for SmartRail developments. The intimate environment provides the perfect platform for open discussion looking at macro issues and looking at how the industry must collaborate to meet the disruptive innovation opportunity. They bring key challenges together in the form of a technology investment and deployment strategy

PANEL SESSIONS

The panel sessions give you the unique opportunity to get your key questions

answered. Put your thoughts to our cross function experts with our interactive event technology and learn from the industry

NETWORKING ROUNDTABLE SESSIONS

The roundtables sessions promote niche and open discussion amongst delegates. Each table in the conference room will have a separate cross function challenge.

INTERACTIVE LIVE POLLS

Throughout the congress, we invite delegates to anonymously vote on key industry

guestions to establish a consensus on the current market scenario. Delegates will be asked to respond to questions using smartphones/laptops so we can see the results in real time, draw conclusions and establish trends

CHAIRMAN REPORTS AND KEY TAKEAWAYS

For the deeper dive sessions across the interest groups cross function feedback is still important. Chairman key takeaway reports throughout the show will be important in sharing outcomes and closing this feedback loop.

SMARTRAIL WORLD AWARDS

Bringing the whole industry together, the annual SmartRail World News Awards honour key innovations making breakthroughs and transforming the industry. Now in its second year the awards returns with its two categories: SmartRail Product of the Year and SmartRail Project of the Year. We'll also be releasing details of an exciting new category. Details to be released soon!

"SMARTRAIL IS THE PLACE TO BE TO UNDERSTAND HOW RAIL TECHNOLOGIES WILL EVOLVE AND CATCH THE INNOVATION TRAIN!"

DAVIDE VADO, SALES & BUSINESS DEVELOPMENT, BOMBARDIER TRANSPORTATION

SPEAKER HIGHLIGHTS



Geir Isaksen Chief Executive

Norwegian State Railways

Chief Executive



CD Czech Railways



Marjon Kaper Managing Director **NS International**



and Transformation Officer, Prasarana Malaysia



Andreas Kronawitter Head of IT-Architecture and Portfolio



Strategy, Enterprise Management: Deputy CIO, BLS Netz AG



Federica Santini Chief Strategy Officer Trenitalia



Executive Director CER



Frank Jost Senior Administrato European Commission DO Move



Thomas Kritzer Head of Department Security and Service Wiener Linien



Gerry Culligan Commercial Director Irish Rail

OTHER SPEAKERS INCLUDE:

Trevor Garrod

President

European Passengers Federation

Christian Schang Director of Operations SNCF

Matvas Jangel Chief Engineer **RKV**

Stefano Marcoccio

ERTMS Team Leader

Bas Van Weele Director External Affairs Arriva NL

Stefan Engdahl Executive Director, Market and Planning

Trafikwerket

Rutger Fenkes

Head of European Projects and Committee Work

Deutsche Bahn

Andreas Willich Head of Passenger Traffic

BLS AG

Head of Innovation Transport for Greater Manchester

Thomas Bayrhof Head of Rolling Stock Technology

Deutsche BahnSimon Adams Head of Commercial

Paul Boyle

Rafael Cuesta

Head of ERTMS **Virgin Trains**

Crossrail 2

Gavin James

Head of Telecoms, Tech & Data **Department for Transport**

Anthony Smith Leader Digital Transformation **BLS Netz AG**

Asghar Bahramali **Project Director**

Guy Levin

IIRR

Public Policy Uber

Urs Mosele Project Manager of ERTMS-Projects Vish Kalsapura Principle Engineer, Digital Railway

Network Rail Ian Wright

Head of Insight **Transport Focus**

Ugo Dell'Arciprete Commercial Manager

HIT Rail BV

Javier Goikoetxea Technical Leader of the Roll2Rail

Initiative CAF

Claudia Schmid

Wi-Fi Project Manager **OEBB**

Alfonso Diez Perez Operations Manager

ADIF

Wan-Jui Lee Data Scientist/Researcher

NedTrain Vincent Weeda

Performance Analyst **ProRail**

Fric Jukes Councillo

London Borough of Enfield

Wim Fabries

Director of ERTMS Programme

Dutch Ministry of Infrastructure and the Environment

David Clarke Technical Director

Railway Industry Association Ernst Kleine

FUG Lead Engineer **ERTMS User Group**

Armand Toubol

Vice President

New Opera

Prof. Dr. Raphael Pfaff

Chair of Rail Engineering **FH Aachen University of Applied**

Sciences

Giovanni Costanza

Professor Sapienza University of Rome

Jim Baker

Founder & CEO

Xentrans

Felix Gerdes

Global Segment Lead - Rail / Industry Sales Group - Transportation

Senior representative, Teleste

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SmartRail World (www.smartrailworld.com) is a community of global rail and metro experts from around the world. It provides daily news articles, features, expert interviews, whitepapers and more, for rail and metro experts across the world. With a global database of 50,000+ industry professionals, not only do our leading global events provide an ideal meeting place to meet rail and metro leaders and position your company at the heart of the industry but our digital platforms allow leading suppliers to the industry to demonstrate thought leadership, ensure brand recognition and stay a step ahead of competitors.

SMARTRAIL WORLD: IN NUMBERS



SmartRail World 17,000+ unique visitors a month



e-zine sent to 32.000+ contacts twice a month



19.000+ members of our Linkedin groups



48%

annual increase

in page views (2015 vs 2016)



A truly global perspective with key markets served: Asia. Europe and North America

SmartRail World News

AGENDA WEDNESDAY 5TH APRIL 2017

8:00 Registration

9:00 Welcoming address

CROSS FUNCTION PLENARY

C-suite fireside chats: Shaping the rail revolution

It is no longer business as usual. The European rail industry is changing now and it is changing quickly. Exploiting advancing technology in a time and cost efficient manner is crucial in or to increase safety, capacity and revenues. This requires a collaborative, integrated and system wide approach. In this session, C-level speakers from rail operators, infrastructure managers, and European government bodies will give their own views on these key challenges Moderator: Luke Upton, Editor, SmartRail World

Geir Isaksen, Chief Executive Officer, Norwegian State Railways

9:25 Interview 2: Pavel Krtek, Chief Executive Officer, CD Czech Railways

Interview 3: Marjon Kaper, Managing Director, NS International

Frank Jost, Senior Administrator, European Commission DG Move

10:10 Ask the Leaders: Your chance to interact with our C-level panel and pose your questions on our interactive Q&A system. Delegates can vote for their favourite questions and get unparalleledindustry insight. Geir Isaksen, Chief Executive Officer, Norwegian State Railways

Pavel Krtek, Chief Executive Officer, CD Czech Railways Marjon Kaper, Managing Director, NS International
Frank Jost, Senior Administrator, European Commission DG Move Libor Lochman, Executive Director, CER

10:40 Networking Coffee Break



BIG DATA TO ACTIONABLE ANALYTICS

Whereas maintenance has traditionally been a reactive, disruptive, and time consuming necessity, data analytics enables asset managers to move from a reactive to a proactive model, using predictive maintenance, condition based monitoring, and sensors across the network. This session will examine how data can be used to make timely and relevant service decisions.

Moderator: Andrea Giuricin, Managing Director of CRIET-Transport, University Milan Bicocca

- 11:20 The potential of the Internet of Things for smarter rail networks Vincent Weeda, Performance Analyst, ProRail
- 11:35 Real-time data: improving the train-track interface Christian Schang, Director of Operations, SNCF
- 11:50 Connectivity-as-a-service for asset management and onboard solutions Speaker TBC, Lilee Systems
- 12:10 Predictive analytics using condition-based monitoring data Wan-Jui Lee, Data Scientist/Researcher, NedTrain
- 12:25 Smart energy trains: Harvesting energy to reduce costs and improve reliability Asghar Bahramali, Project Director, IIRR
- 12:40 PANEL DISCUSSION

Wan-Jui Lee, Data Scientist/Researcher, NedTrain Christian Schang, Director of Operations, SNCF Asghar Bahramali, Project Director, IIRR Speaker TBC, Lilee Systems

SMART COMMUNICATION & CONTROL NETWORKS

NEXT GENERATION COMMUNICATION NETWORKS

Rail is in need of high-speed, upgraded communication networks in order to support many applications simultaneously for mission critical safety, asset management, and passenger Wi-Fi. This session will explore the challenges of financing and procurement, combining cross functional needs, and maintaining the safety and security of the network. Moderator: Armand Toubol, Vice President, New Opera

- 11:20 Building the digital railway of the future Libor Lochman, Executive Director, CER
- 11:35 Case study: Implementation of TAF TSI in Ugo Dell'Arciprete, Commercial Manager, HIT Rail BV
- 11:50 Sponsor presentation
- 12:10 Case study: Delivering the digital railway - traffic management technology for increasing capacity Vish Kalsapura, Prin Network Rail nciple Engineer, Digital Railway,
- 12:25 Creating a cohesive investment plan for communications technology Tech & Data Rail Gavin James, Head of Telecoms Digital Services, Department for Transport

12:40 PANEL DISCUSSION:

Libor Lochman, Executive Director, CER Ugo Dell'Arciprete, Commercial Manager, HIT Rail BV Vish Kalsapura, Principle Engineer, Digital Railway,

Javier Goikoetxea, Technical Leader of the Roll2Rail nitiative, CAF

Gavin James, Head of Telecoms, Tech & Data, Rail Digital Services, **Department for Transport**

SMART PASSENGER EXPERIENCE

KNOWING YOUR PASSENGER

Digital channels such as mobile apps and social media platforms are becoming the channel of choice for customer interactions, and offer new opportunities for the collection of passenger data, personalisation, and ancilary revenues through advertising. This session looks at ways of building up the passenger relationship, and how this can be moneti Moderator: Jim Baker, Founder & CEO, Xentrans

- 11:20 Building a direct and personalised relationship with the passenger: where are operators missing out? lan Wright, Head of Insight, Transport Focus
- Understanding your customer: using passenger data to surprise and delight rail users Andreas Willich, Head of Pas. enger Traffic. BLS AG
- 11:50 Learning More About Your Passengers While Improving Their Journey Experience Felix Gerdes, Global Segment Lead Sales Group - Transportation Intel
- 12:10 The business case for wifi and infotainment Claudia Schmid, Wi-Fi Project Manager, OEBB
- 12:25 Overcoming the challenge of the final mile Trevor Garrod, President, European Passengers

12:40 PANEL DISCUSSION:

Ian Wright, Head of Insight, Transport Focus Felix Gerdes, Global Segment Lead - Rail / Industry Sales Group – Transportation, **Intel** Claudia Schmid, Wi-Fi Project Manager, OEBB Andreas Willich, Head of Passenger Traffic, BLS AG Trevor Garrod, President, European Passengers

13:10 Networking Lunch

INTIMATE WORKSHOPS

The workshop sessions offer a perfect platform for interaction, debate and best practice sharing. Led by specialist facilitators, delegates will sit on tables of no more than 10 delegates and following the moderators' introductory presentation, will discuss on their tables, the challenges presented. Each table will then feedback to the whole group their conclusions, so you can take practical information back to the office to improve your business!

14:20 Predictive maintenance

14:20 Connectivity & communications



The future of 5G

Smart ticketing centre

14:20 Getting passengers from A to B

Video surveillance and security

Teleste

Monetising passenger services

Maria Control of

15:20 Networking Coffee Break

16:00 Cross function Interactive roundtables

The roundtables sessions promote niche and open discussion amongst delegates. Each table in the conference room will have a separate cross function challenge. Delegates sit on the table with the challenge wish to discuss. Each table leader to lead 40 minutes of discussion on this topic with fellow table members, providing a perfect networking and learning opportunity.

Following the discussion, each table leader will feedback to the whole group, their key conclusions from the session

17:15 Cross function Chairman group feedback

The Chairmen from each of the three tracks will share a summary of the insights discussed throughout the day, giving the different interest groups a chance to learn from each other and encourage collaboration within the industry

17:45 SmartRail World Innovation Awards

Bringing the whole industry together, the annual SmartRail World News Awards honour kev innovations making breakthroughs and transforming the industry. The two categories this year are: SmartRail Product of the Year, and SmartRail Project of the Year.

18:00 Networking Drinks Reception and end of Day One

AGENDA THURSDAY 6TH APRIL 2017

- 8:00 Registration
- 9:30 Welcoming address

CROSS FUNCTION PLENARY

Leadership Panel: data integration & analytics as a business imperative Rail operators are becoming increasingly digital organisations, generating huge quantities of data from sensors to social media. Yet data is of little use if it is isolated in individual silos; it must

be aggregated and analysed in real-time to develop a clear picture of the network and deliver actionable insights. This raises questions of who is responsible for devloping a digital strategy and allocating IT spend. This session will bring together business leaders and specialists from individual functions to discuss ways of tackling these challenges:

Developing a company-wide IT strategy across passenger experience, asset management

and mission critical functions

- IT and investment where does the budget allocation come from for digital projects?
 Breaking down silos bringing together data from different functions to create an overal
- picture of the network
- How can data be turned into analytics that impact performance, cost and passengers? Moderator: Jim Baker, Founder & CEO, Xentrans

Andreas Kronawitter, Head of IT-Strategy, Enterprise Architecture and Portfolio Management; Deputy CIO, BLS Netz AG Gerry Culligan, Commercial Director, Irish Rail

n Adams, Head of Commercial, Crossrail 2 Federica Santini, Chief Strategy Officer, Trenitalia

David Clarke, Technical Director, Railway Industry Association

9:40 Networking Coffee Break

SMART ANALYTICS: DATA & ASSET MANAGEMENT

PRESSURE POINTS FOR DIGITIZATION

Digitised assets, operations, and passenger management systems opens up railways to new opportunities as well as new threats and challenges. With the Internet of Things it is no longer enough to secure your servers; operators need to secure all digital devices across the network. This session will explore the standards, processes, and technology needed to survive in a digitised world.

Moderator: **Andrea Giuricin,** Managing Director of CRIET-Transport, University Milan Bicocca

- 11:10 From cyber crime to international terrorism: identifying and combatting new threats to passengers and infrastructure Thomas Kritzer, Head of Business Unit Op Control and Customer Service Wiener Linien
- 11:25 Case study: the development of management processes for introducing new technologies to the workforce Giovanni Costanza, Professor, Sapienza University of Rome
- 11:40 Sponsor presentation
- 11:55 IoT Connected freight wagon solutions to efficiently reach ETCS level 3 Prof. Dr. Raphael Pfaff, Chair of Rail Engineering FH Aachen University of Applied Scien
- 12:10 Data fusion analytics: applications for the rail industry
- 12:25 PANEL DISCUSSION:

Vincent Weeda, Performance Analyst, ProRail Thomas Kritzer, Head of Department Security and Service. Wiener Linien Prof. Dr. Raphael Pfaff, Chair of Rail Engineering, FH Aachen University of Applied Sciences Giovanni Costanza, Professor, Sapienza University

SMART COMMUNICATION & CONTROL NETWORKS

SAFETY & CONTROL SYSTEMS

As European populations increase there is increased demand for a sustainable, high capacity rail network. ERTMS is crucial to delivering this growth while maintaining high standards of safety and reliability. This session will look at some of the challenges of ERTMS implementation, from cross-border interoperability to the internal preparations needed for a

Moderator: **Armand Toubol**, Vice President, **New Opera**

- 11:10 Preparing for ERTMS implementation: How can technology aid a smooth transition? Paul Boyle, Head of FRTMS, Virgin Trains
- 11:25 Case study: Planning the new high speed system in Sweden **Stefan Engdahl,** Executive Director, Marketing and Planning, **Trafikwerket**
- 11:40 Sponsor presentation
- 11:55 Case study: ETCS cross border interoperability
 Urs Mosele, Project Manager of ERTMS Projects, SBB Stefano Marcoccio, ERTMS Team Leader, RF
- 12:10 What's next? What is necessary to create a positive business case for ETCS users? Thomas Bayrhof, Head of Rolling Stock Technology,
- 12:25 PANEL DISCUSSION:

Stefano Marcoccio, ERTMS Team Leader, RFI Urs Mosele, Project Manager of ERTMS Projects, SBB Paul Boyle, Head of ERTMS, Virgin Trains Wim Fabries, Director of ERTMS Programme, Dutch Ministry of Infrastructure and the Environment Ernst Kleine, EUG Lead Engineer, ERTMS User Group Stefan Engdahl, Executive Director, Marketing and Planning, **Trafikwerket**

SMART PASSENGER EXPERIENCE

END-2-END JOURNEY

Passengers do not think of their journey in terms of a particular mode of transport, but are more concerned with getting from A to B. This session will explore ways of delivering seamless journeys. from collaborating with other modes of transport for the first and last mile, to smart ticketing and better journey manage Moderator: Jim Baker, Founder & CEO, Xentrans

- 11:10 Changing rail tickets as you know them today: reducing passenger interactions to create smoother passenger journeys Rutger Fenkes, Head of Europe tee Work, **Deutsche Bahn**
- 11:25 Case study: Lezzgo intermodal mobile ticketing for seamless journeys Andreas Kronawitter, Head of IT-Strategy, Enterprise Architecture and Portfolio Management; Deputy CIO, **BLS Netz AG**
- 11:40 Sponsor presentation
- 11:55 Case study: The local benefits of good transportation links and connected passenger journeys Eric Jukes, Councillor, London Borough of Enfield
- 12:10 Case study: Mobility as a service advancements in Greater Manchester, UK Rafael Cuesta, Head of Innovation, Transport for
- 12:25 PANEL DISCUSSION: Rutger Fenkes, Head of European Projects and nittee Work, **Deutsche Bahn** Bas Van Weele, Director External Affairs, Arriva NL Andreas Kronawitter, Head of IT-Strategy, Enterprise Architecture and Portfolio Management; Deputy CIO, Eric Jukes, Councillor, London Borough of Enfield

Rafael Cuesta, Head of Innovation, Transport for

12:50 Networking Lunch

INTIMATE WORKSHOPS

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14:10 Cyber security: Protecting digital networks

14:10 Technology investment & futureproofing



14:10 Onboard infotainment & passenger experience

15:10 Coffee Break

CROSS FUNCTION PLENARY: DISRUPTION TO THE RAIL INDUSTRY

Transportation technology is evolving fast, and the development of new modes of transportation from self driving cars to ride sharing applications present new challenges for rail. With huge challenges for increasing capacity, sustainability, and the need to be 'smart', rail must adapt new strategies and technologies to maintain its relevance in the modern world. derator: Jim Baker, Founder & CEO, Xentran

15:40 Collaboration or competition? Where do ride-sharing services fit in the customer journey? Guy Levin, Public Policy, Uber

15:55 Legacy systems and the interaction with new, disruptive technologies

Guy Levin, Public Policy, Uber

drea Giuricin, Managing Director of CRIET-Transport, University Milan Bicocca 16:10 Panel discussion:

16:55 Cross function Chairman group feedback

The Chairmen from each of the three tracks will share a summary of the insights discussed throughout the day, giving the different interest groups a chance to learn from each other and encourage collaboration within the industry.

Andrea Giuricin, Managing Director of CRIET-Transport, University Milan Bicocca

17:10 End of SmartRail Europe

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"SMARTRAIL IS A VERY GOOD PLACE FOR NETWORKING AND STARTING TO ENGAGE WITH NEW CHALLENGES FOR RAILWAY APPLICATION."

FRANCO DE FAZIO, KEY ACCOUNT MANAGER, COMTEST WIRELESS

WHY SPONSOR OR EXHIBIT?



SmartRail Europe is the definitive showcase for transit technology and operational experts. Attracting hundreds of delegates from agencies across Europe and beyond with a high level congress, combined with an exclusive exhibition the show represents an excellent networking and business development opportunity for select and innovative suppliers.

If you are looking to increase your market presence, build your brand and meet buyers from across the whole value chain, you need to exhibit at SmartRail 2017.



- olders from train operating companies and nfrastructure managers from across Europe
- you can help them improve their net works

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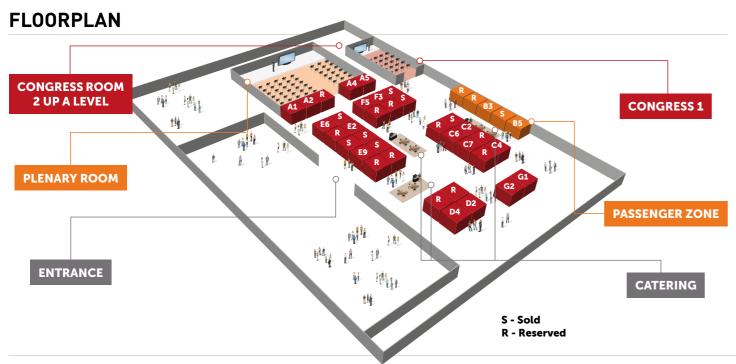












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DELEGATE TYPE:	Super Early Bird Deadline: 20/01/17	Early Bird Deadline: 24/02/17	Standard Pricing
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INDUSTRY SUPPLIER	€1,195	€1,395	€1,595

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DIRK OELSCHLÄGER, ADVISOR EUROPEAN RAIL FREIGHT CORRIDORS, DB CARGO AG

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